

# GeoTechnical Analyst / Sales Position

**Location:** AUSTRALIA | Brisbane | Adelaide | Perth

ROGII Inc., an upstream Oil and Gas technology company, is recruiting a GeoTechnical Analyst/Sales in Australia to support established clients and help promote existing and future products to the Pacific market. ROGII Inc. focuses on creating modern software solutions for conventional and unconventional oil/gas E&P teams and supplies leading edge geosteering and drilling software to over 300 oil and gas companies worldwide. ROGII partners with Petrosys in the region.

Applicants to this position should have a background in geoscience with a solid understanding of the full E&P cycle and a special interest for new technology.

## Responsibilities:

- Identify and maximize new client potential
- Technical sales presentations and demonstrations to clients to promote products
- Provide local software support, training to existing clients through in-person or web-based meetings, with possible late-night calls or weekends
- Identify technical software needs for Pacific market
- Lead external/internal technical projects
- Help establish ROGII brand in Pacific region

## Qualifications:

- Strong technical background in E&P geoscience workflows in variety of regional plays, especially geosteering. Drilling and completions experience preferred
- Ability to quickly learn new technical software and adapt a variety of internal platforms (CRM, Atlassian, etc.)
- Strong communication and interpersonal skills
- Creative, independent, self-starter and team player
- Excellent written and verbal communication skills

## Experience:

- Minimum 3-year experience with oil and gas operator. 5+ years preferred
- Bachelor's degree in geoscience or related field. Master's degree preferred
- Previous sales or client facing experience is highly desirable

## Requirements:

- Authorized to work in Australia
- Travel: 30% within Pacific Region

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To apply please send a cover letter, addressing the job requirements and qualification, along with your CV to [\*\*pacific@rogii.com\*\*](mailto:pacific@rogii.com).

Applications for this position close at **5pm on 14th February 2020**.